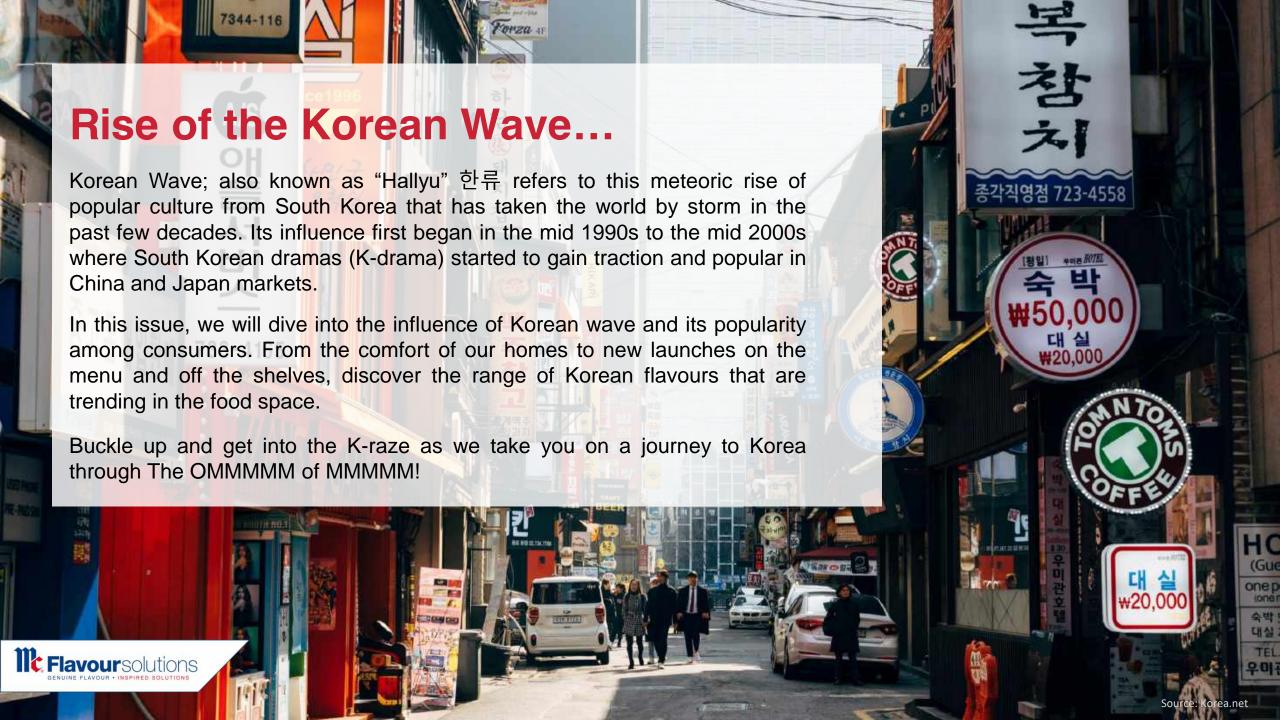




Discover the flavours and dishes of *korea* that are influencing menus and trending in Asia Pacific.

Learn how to leverage on time as an ingredient in cooking and the stories behind the food we eat in the 22<sup>nd</sup> edition of Forecast.





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### I. The Foodture

The globalisation of Korean food and flavour in Asia Pacific

### II. Eatsighting

Observations of Korean flavours emerging on social media and in the FMCG & QSR industry

### III. Flavouracle

McCormick® Flavour Forecast® 22<sup>nd</sup> Edition

- Time as a Luxury Ingredient
- Food Stories



# How much has the *Korean wave* impacted us?



Top Global Cuisines & Korea's Standing



**Taste of Korea & Its Specialty by Region** 



**The Hallyu Sentiment & Status Index** 



**Consumers' Intention to Use Korean Food Products** 



**Localising Korean Cuisine** 



### **Top Global Cuisines Based on Instagram**



**#1 Japanese**No. of tags – 18.035 mil



**#6 Mexican**No. of tags – 7.903 mil



**#2 Italian**No. of tags – 17.927 mil



**#7 Chinese** No. of tags – 7.487 mil



**#3 Indian**No. of tags – 11.339 mil



**#8 Indonesian**No. of tags – 4.178 mil



**#4 Korean** No. of tags – 8.704 mil



**#9 Vietnamese**No. of tags – 3.181 mil



**#5 Thai**No. of tags – 8.13 mil



**#10 Filipino**No. of tags – 1.94 mil

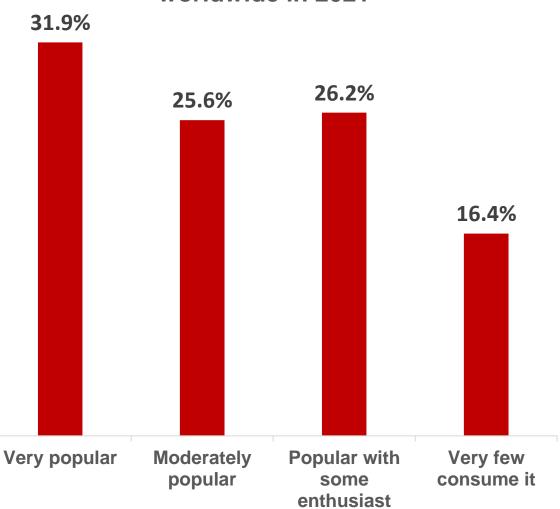




More than **80% of consumers globally** find Korean cuisine popular in their country\*

\*Based on 8500 respondents between 15 – 59 y/o

### Popularity of South Korean cuisine worldwide in 2021



### Taste of Korea & Its Specialty By Region



Incheon: Jajangmyeon thick black sauce known as chunjang made from sweet bean paste.





Jeonju: Bibimbap Bibimbap is a rice bowl flavoured with a chili pepper paste known as gochujang.







**BUS**AN



The search for "Bulgogi" on Google has increased by **50%** over the past 5 years\*

### Seoul: Bulgogi

Bulgogi known as "grilled meat" is a dish of barbecued strips of beef or pork, similar to Japanese yakiniku.



### Sokcho: Dakgangjeong Korean fried chicken cut into bite-

\*2017 - 2022

size pieces. It is deep-fried and braised in a spicy sauce. Sauces/toppings range from soy, garlic, cheese to sweet or spicy sauces.

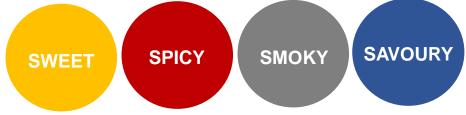


### Busan: Dwaeji Gukbap

A pork soup served with rice and green onions. Its primary ingredients are pork and miso, flavoured with soy and sesame oil.



### **KEY FLAVOURS**







SEOUL

INCHEON

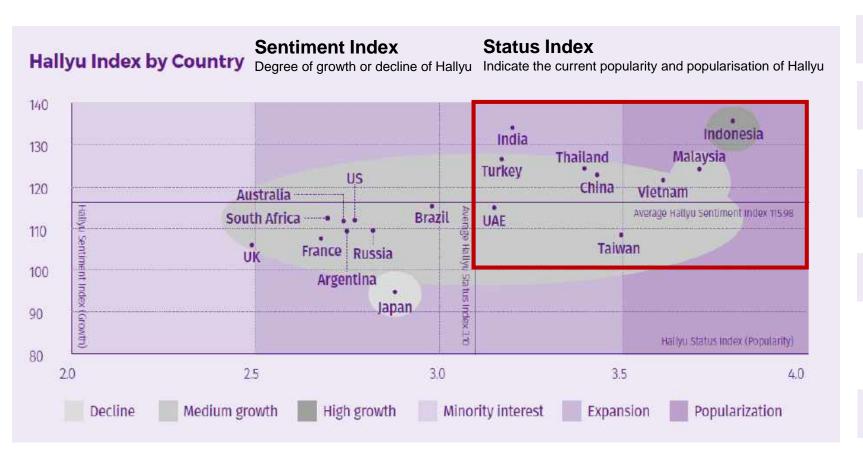
Heuk dwaeji also known as Black Pork is barbecued and dipped in meljeot (salted anchovies) or jeotgal (salted seafood with Korean fish sauce).

JEONJU

**BOSEONG** 

### Hallyu Sentiment – A Korean Culture Index

The Hallyu Index is an indicator of the extent which Korean culture has been accepted by local consumers abroad, as well as its tendency to grow or decline.



High Growth (Sentiment), Highly Popular (Status)



Mid Growth (Sentiment), Highly Popular (Status)





High Growth (Sentiment), Expansion (Status)



Mid Growth (Sentiment), Expansion (Status)















Decline (Sentiment), Minority Interest (Status)





### ----

Across Asia Pacific, the intention to use **Korean food products is ranked #1** among all 9 surveyed countries except India, where the category is ranked 6<sup>th</sup>.

### **Consumers' Intention to Use Korean Food Products**

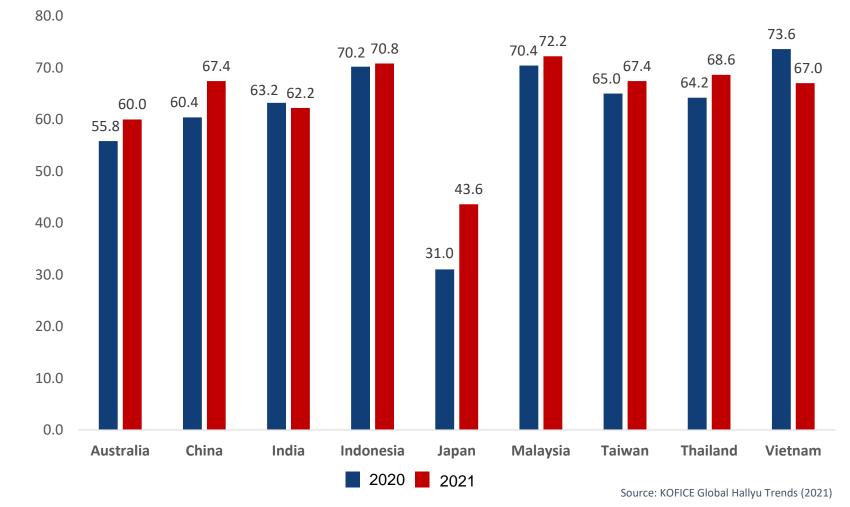
The intention to use Korean products and services in the future was **highest in the Middle East**, followed by **Asia Pacific** and **Africa**.

In Asia Pacific, the intention to purchase **Korean** *food products* (64.5%) in the future is the highest, followed by Korean cosmetics (55.3%) and clothing (54.6%).



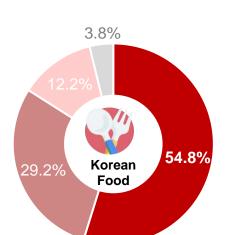


### ASIA PACIFIC Intention to use Korean food products in the future (%)



### Localising Korean Cuisine

Across 10 different categories (beauty, entertainment, fashion etc) Korean food is ranked #1 (54.8%) for its mass popularity among Asia Pacific consumers. The top 3 factors driving its popularity are taste (38.7%), experience of Korea culture (15.8%) and the usage of healthy ingredients (9.4%).



- Mass Popularity
- Average Popularity
- Little Popularity
- Rarely Use



#### **Localise with Flavour**



### Warung Marenta Cireng Gochujang

Indonesia

Traditional fried Cireng snack coated with Korean Gochujang sauce.

While "Taste" is the main reason for Korean food favourability, it is also a factor inhibiting favourability. Hence, it is key is to **adapt Korean flavours** to suit the palates of locals consumers.

#### **Factors driving Popularity**

It is delicious 38.7%

I can experience the food and dining culture that I have seen in Korean cultural content

It uses healthy ingredients or

#### **Factors hindering Popularity**

16.2% It is not cost-efficient

14.3% It is not a taste or smell I like

11.9% The food provided lacks variety

### **Localise with Language**

### Wang Korea, Korean BBQ Sauce

Sweden

"Korean B.B.Q. Sauce" call out on packaging (simplified naming for Korean term 'Bulgogi').

### Localise with Packaging

### Mah Garl Sau Mala Korea locali

### Mahsuri Korean Style Garlic Flavoured Sauce

Malaysia

Korean Garlic Sauce with localised language "Sos Berperisa Bawang Putih" and Halal logo on packaging.



## Fingerprints of *Korea* across Asia Pacific



**Trending K-food Search Among Consumers** 



**Korean Flavours At Our Homes** 



**Korean Flavours From The Screen** 



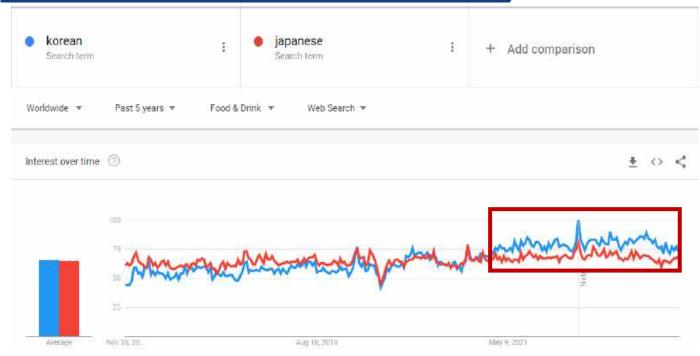
**Korean Flavours On The Menu** 



**Korean Flavours Off The Shelves** 



### Trending K-food Search Among Consumers



While Japanese cuisine has been popular throughout the years, the search interest for Korean cuisine has surpassed it by Q1 2022. In fact, the top 5 countries that have search interest in Korean food & drinks are in the Asia Pacific Region.



"Korean corn dog" has been the top searched query, with most consumers searching for "Korean corn dog near me".

**Search Interest of Korean Food & Drinks by Countries** 

Korean Food Queries with High Search Results

**#1 Singapore** 



**Korean Corn Dog** 



#2 Malaysia



**Korean Ramen** 



**#3 Philippines** 



Korean BBQ



#4 Australia



**Tteokbokki** 



**#5 New Zealand** 



Korean Fried Chicken





### **Korean Flavours At Our Homes**









9.4M posts



419K posts



161K videos

### **Top Korean Food Content on TikTok** (no. of views)

While some Korean dishes such as #kimchi and #bibimbap might be familiar to most consumers, others such as #dakgangjeon (Korean Fried Chicken) or #bulgogi (Korean BBQ Beef) might not. Thus, it is key to utilise names of Korean dishes and products that are locally relevant to consumers in each market.

### #kimchi

#bibimbap



312,9M views

2.3B views

#mandu

#kimbap

262.3M views







1.7B views

209.4M views

dak gang jeong 18.9M views

korean beef recipe VS

bulgogi recipe

128.9M views



In 2020, Korean Garlic Cream Cheese Bread has taken the internet by storm, with 100% increase in search **interest**\*, with the extent of bakeries jumping onto the trend.

\*May - July 2020

#### **Bakery**



### korean cream cheese garlic bread recipe



#koreancreamcheesegarlicbread

5.9K people are posting about this



#koreancreamcheesegarlicbread 17.711 posts

#### Drink



### watermelon soju

11.7B views

### #watermelonsoiu

2.2K people are posting about this

#watermelonsoju 11,164 posts

#### **Street Food**



### Korean Corn Dog

552.8M views



#KOREANCORNDOG

7.5K people are posting about this



#koreancorndog 38,704 posts

Source: Google Trends (2017-2022), Facebook, YouTube, Instagram, Tiktok, Eatbook SG (2020)



### **Korean Flavours From The Screen**

Consumers are not only exposed to Korean food through social media platforms but also from content they watch via TV shows and movies. Over the years, Korean content and entertainment industry play a huge role in influencing consumers' appetite for Korean food.

**Dalgona Candy** 

The New York Times



Interest in the South Korean treat has spiked since the debut of the Netflix drama "Squid Game."

#Dalgonacandy has over **46.5B views** while the #dalgona challenge has over **3.4B views on Tiktok** today (Nov 2022).







The **viewership of K dramas** on Netflix in **India** reported a YoY **370% jump** in 2020 and the **import of Korean Noodles** also witnessed a **volume growth of 162%** in the same year.

Gimbap

Post Magazine / Food & Drink



Netflix K-drama Extraordinary Attorney Woo has boosted kimbap sales worldwide, but what is this Korean food, and

where did it come from?

The Google search results for "Gimbap" and "Kimbap" has increased by 50% in 3 months after the release of Extraordinary Attorney Woo.

Ramdon

Lifestyle / Food & Drink



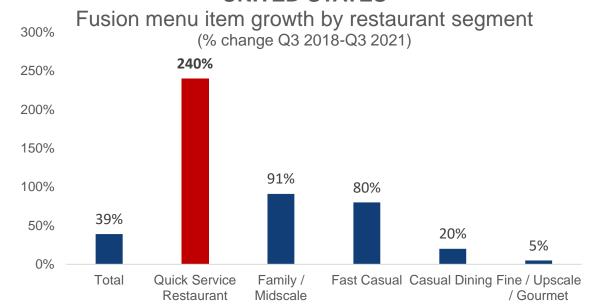
Those ram-don noodles from Parasite: a cheap noodle treat popular with students and not usually found on restaurant menus

Following the release of Oscar winning show Parasite, searches for "ramdon recipe" on Google increased by more than 400% globally.

### Korean Flavours On The Menu

Korean food offers more than just a Kimchi dish. From casual fast-food chains to fine-dining restaurants, fusion of Korean and local flavours are spotted on various menus. Fusion flavour is an opportunity for food businesses to add flare to consumers' familiar favourites.

#### **UNITED STATES**







Within the QSR segment in U.S, fusion grew in *sandwiches, wraps and bowls.* 



#### **East Meets West**



### **Crunchy Itaewon Pizza, The Pizza Company**

**Thailand** 

The pizza highlights premium bacon with giant pineapple chunks squared on a new and unique "corndog crust".

#### **Fusion of Asia**

### Nasi Lemak Tokochi, MyeongDong Topokki (MDT) Malaysia

In conjunction with Merdeka (Malaysia's National Day), MDT launched an exclusive fusion set of Korean rice cake (topokki) with Nasi lemak ingredients such as chili sambal and ikan bilis (anchovies).

#### Korean - Mexicana



### Kimchi and Tacos, Vatos Urban Tacos

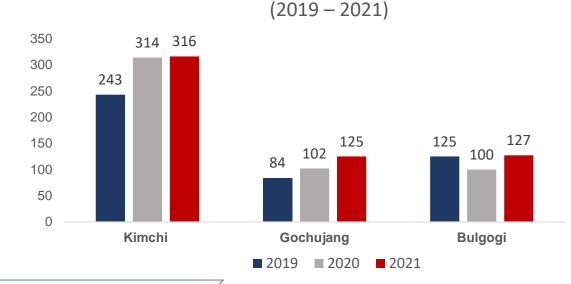
**Singapore** 

Started by Korean-Americans who gathered inspiration from American street food and combined iconic flavours of Korean and Mexican together.

### **Korean Flavours Off The Shelves**

From Ramyeon (Instant Noodles) to Mandu (Dumplings), Korean food products have been penetrating into grocery stores. Be it imported or locally produced, new FMCG launches with iconic Korean flavours have increased over the past 3 years.

### ASIA PACIFIC Number of new product launches with Korean flavours





Following the Oscars Awards to the movie "Parasite", exports of Nongshim's Chapaggetti instant noodles jumped 120% year-on-year in February 2020.

#### Kimchi

Kimchi; an iconic banchan (side dish) from Korea has become a globalised flavour that is seen across various food categories today.



### Bu Dui Guo Feng Wei Guo Wu Di Liao McCormick

China

Korean Army Stew Flavoured Hotpot Stock in squeeze pack format.



### Jajangmyeon Kimchi Crispy Seaweed Tao Kae Noi

Thailand

Combination of two Korean dishes Jajangmyeon and Kimchi into its newest cripsy seaweed.



Chapagetti SPACI

### Black Pork Belly with Kimchi Yata x Lee Fa Yuen

**Hong Kong** 

Tangy spicy pork belly made with a secret Korean Chef's recipe and marinated with fruits and vegetables.

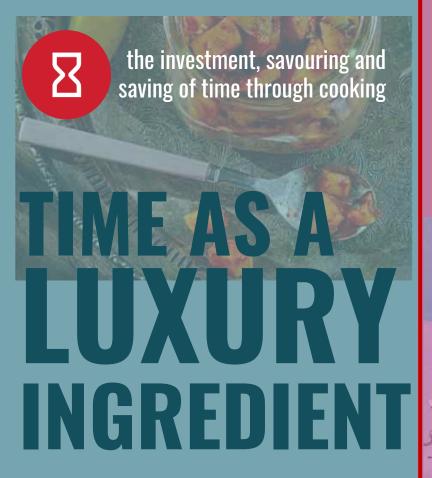




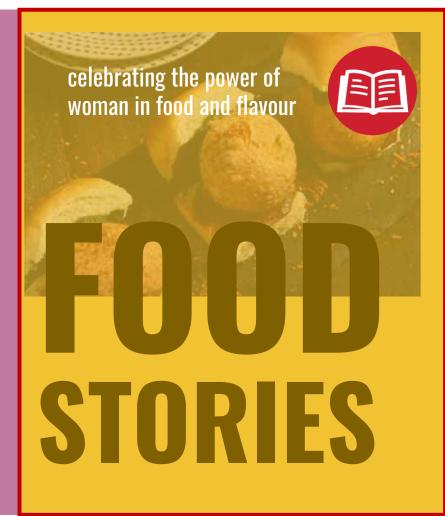


### **UNSUNG INFLUENCES**

showcases the nuance, complexity, and passion that goes into a perfect bite...











# TIME AS ALUXURY INGREDIENT







**Saving Time** 

Finding techniques and ingredients that offer convenience and efficiency, while maintaining flavour.



**Peserving a Point in Time** 

Playfully *preserving*flavour to deepen and shift
flavours resulting in new
taste experiences.



**Slowing Down Time** 

Deep, rich, layered, and complex flavours that are only achieved with *time and attention*.

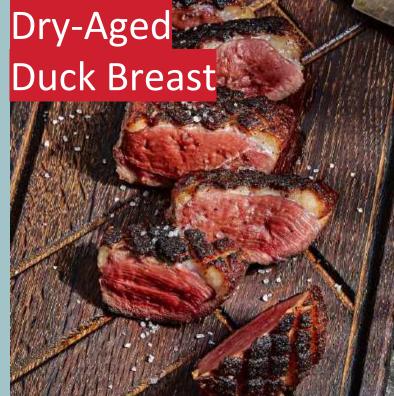


### 22ND EDITION

### TIME AS A LUXURY INGREDIENT - RECIPES







Smashing technique for deeper flavour and quicker cooking

2-3 days fermentation to preserve and deepen flavour

Dry-aging for several days increases the depth of flavour and creates a firmer texture





### TIME AS A LUXURY INGREDIENT - ON THE MENU



### **SMASHBURGER, UK**

Served with **smashed burger patty** to seal in the flavours and caramelise the burger. Comes in 3 flavours Classic Oklahoma, Mushroom Blue and Hot & Smoky



4FINGERS, MALAYSIA

**Kimslaw** (Kimchi + Coleslaw) made from scratch with in-house seasoning and fermentation.



### **HUBER'S BUTCHERY, SINGAPORE**

100% pure Australian chilled beef, dry aged for 21 days served with sun-dried tomato aioli and buns.

Source: Smashburger UK, The Halal Food Blog, Burpple SG





# FOOD STORIES







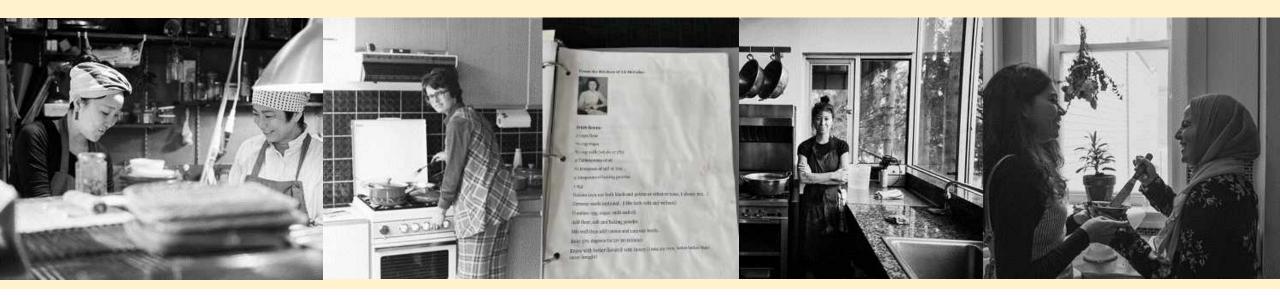






# FOOD STORY: THE POWER OF WOMEN IN FOOD & FLAVOUR

During discovery, we witnessed an overarching theme behind the rising global flavour profiles we were tracking: the individuals passionately bringing them to life are women with inspiring stories. From professional chefs and restaurant operators to the grandmothers passing down recipes to keep generational techniques alive, this year's food story recognizes the power of women in food and flavour in a contemporary way.





# FOOD STORIES Iman's Story



Highlighting a chef whose goal is to introduce consumers to Egyptian cuisine, thereby cultural curiosity, by crafting deeply personal and connective dishes.

### Monica's Story



Highlighting a restaurant owner and operator who celebrates regional Indian flavours through **small plates** in a romantic and contemporary setting.



### FOOD STORIES - RECIPES



#### PIONEERING FLAVOUR

Bringing Egyptian culture and flavour to the suburban consumer in an approachable, plant-based format.

Iman Moussa is the owner and operator of Koshary Corner, a vegan fast-casual concept with a focus on Egypt's national dish: the Koshary bowl. Koshary Corner was founded with a progressive vision to spread compassion for the planet through plant-based cuisine and better the world one Koshary bowl at a time.

Iman shows her unwavering commitment to this mission through Koshary Corner's partnerships with local food charities and employment of immigrant and refugee women.



### Iman's Red Lentil Soup

Featuring cumin, coriander, and black pepper

#### PIONEERING FLAVOUR

#### Reshaping the boundaries of Indian cuisine

Owner Monica Saxena wanted aRoqa to be a restaurant and cocktail bar where anniversaries and birthdays to everyday happy hours feel special in its festive atmosphere with a chic ambiance. aRoqa fuses authentic Indian flavours with fanciful presentations to have discerning New York and Global clientele thrill both their palates and their eyes.





### Monica's Marigold & Smoke Cocktail

Featuring black peppercorns



#### PIONEERING FLAVOUR

#Kimchify everything - leveraging on Kimchi which gives umami taste while also imparting the sour, palate-cleansing effect of pickles or vinegar that keeps people wanting more.

Chef Esther Choi's food was inspired by her grandmother, who grew Korean herbs at home and blended them in American food.

She opened her own restaurant at the age of 28 in 2014 and is the owner and chef of Mŏkbar which has 3 outlets today. To pay tribute to her grandmother, Mŏkbar's most famous dish, dumplings, are named 'Halmoni Dumplings'.

Halmoni means grandmother in Korean.

### Esther's Halmoni's Dumpling

Available in Kalbi (Beef), Halmoni (Pork) or Japchae (Vegan)







Source: NJ (2022), SK Pop (2022), Mokbar





### Let us help you meet the world flavours demand of tomorrow!

Visit our website



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